Team Number:

Team Name:

**SCORE SHEET**

***STATION #4 - SEEDSTOCK MERCHANDISING***

Score

Given

Needs Some

Improvement

Entirely Satisfactory Presentation

P

Above Average

Qualities

**Opening Questions to prospective buyer 5 4 3 2 1 0**

**Response to buyer comment 5 4 3 2 1 0**

**Express overall knowledge of the cattle 10 9 8 7 6 5**

**Phenotypically and use of performance 10 9 8 7 6 5**

**And pedigree information**

**Organization of team (involvement by all 10 9 8 7 6 5**

**team members)**

**Overall effectiveness (closure of sale) 10 9 8 7 6 5**

**TOTAL SCORE (50 POINTS POSSIBLE) x 2**